



HERE. FOR GOOD.

ANNUAL REPORT 2020 - SAN ANGELO YMCA

FOR A BETTER COMMUNITY. FOR A BETTER US.

At the Y, strengthening community is our cause. As one of the nation's leading non-profits, we focus on three crucial areas to help individuals, families and communities, learn, grow and thrive.

We are a powerful association of men, women and children joined together by a shared commitment to invest in our kids, our health and our neighbors.

Thanks to the generosity of those who donate to our Annual Support Campaign, and funding from the United Way of the Concho Valley, the Y has never turned anyone away due to an inability to pay.

Whether developing skills, fostering emotional well-being, welcoming and connecting diverse populations or advocating for healthier communities, the Y promotes the care and respect all people need and deserve.

The YMCA is a **nonprofit organization**. We were the only nonprofit fitness facility in the Tom Green County Region. Last year, we gave away over \$197,000.00 in scholarships for health and wellness.

Our mission is to serve is to serve the people in the San Angelo community of all faiths, with the emphasis on families and youth, to permit them to achieve their God-given potential in spirit, mind and body through its programs, staff, facilities and the community.

Our core values are caring, honesty, respect, and responsibility.

We measure the success of **our cause** in three areas of focus: **youth development, healthy living and social responsibility.**



**YOUTH
DEVELOPMENT**

**HEALTHY
LIVING**

**SOCIAL
RESPONSIBILITY**



EXECUTIVE STAFF

AJ Moore, President & CEO
Angel Flores, Associate Executive Director
Janet Jackson, Finance Director
Patricia Longoria, Human Resource Director

PROFESSIONAL STAFF

Larissa Rivera, Operations Assistant
Lisa Blanco, Welcome Center Supervisor
Stacy Duffell, Youth Sports Director
Quinn Barfield, Wellness Coordinator and Sports Assistant
Aaron Byrd, Aquatics Director
Kassandra Adkins, Youth & Family Services Director
Dustin Estes, Youth & Family Services Director
Lisa Sanchez, Assistant Youth Services Director
Marshall Herrin, Afterschool & Camp Director
U'Lisa Velasquez, Afterschool & Camp Director
Lizette Lopez, Childcare Accounts Manager
Gidget Tate, Preschool Director
Christy Villarreal, Food Program Coordinator
Linda Mata, Engagement Coordinator



OFFICERS

Raymond Meza, Chief Volunteer Officer
Twin Mountain Fence

Kyle Combest, Vice-President
Combest Geo Science

Jennifer Juarez, Secretary Treasurer
GM Welding Supply

MEMBERS

Michael Bonner, Church of Christ
Lisa Chandler, Retired
Farrah Gomez, SAISD
Will Griffis, McCleskey Law
Pilar Henry, Ric Henry Auto Service
Brian Holik, Shannon Medical Center
Charlotte Kemp, City of San Angelo

Todd Kolls, Kolls Jeweler
Holly Lopez, Shannon Medical Center
Patrick Moore, Retired
Dominic Santos, Teacher Store
Edward Welch, Shannon Medical
Aubrey Wilson, Housewife

2020 YMCA HIGHLIGHTS



MEMBERS

46,168 times someone committed to **HEALTHY LIVING** by checking-in at the Y!

EMPLOYEES

18 full-time employees and 156 part-time employees **IMPACTED** lives!

2145

People participated in Y programs association wide.



Smiley got a new home and a new look in 2020!

306

Children of essential workers were given a safe place to be during the COVID-19 pandemic shutdown - March - May 2020.

BREAKING BARRIERS

\$257,062.57 **FINANCIAL ASSISTANCE** that went to youth & families.
\$70,000.00 of financial assistance for youth programming was funded by **UNITED WAY OF THE CONCHO VALLEY.**

166

The number of unique contributions made to the Y's Annual Support Campaign raising a total of **\$69,921.00.**

YOUTH DEVELOPMENT



CHILDCARE PROGRAMS

1102 - Kids served in the Afterschool Program.

219 - Youth were awarded scholarships

306 - campers explored hands on, enriching activities in our Summer Day Camp Program

34 - The Little Explorer's Preschool Program was at max capacity. Fifty-three percent received a Y scholarship or other funding through the Texas Workforce Commission.

YOUTH PROGRAMMING

Kids stayed active and engaged in the Y's youth programming

The Y impacted over 56 kids through the Y's Scholarship Program. The youth sports department also worked with the children in the **EMERGENCY CHILDCARE Program for Essential Workers**, providing them with physical activity during a stressful and uncertain time in their lives.

237 - Swim lessons taught to **158** children

49 - Average number of kids who participated in swim team monthly.

58 - Children received safety around water lessons, during the Y's **LEARN TO SWIM WEEK.**

87 - Different young men were awarded with "Player of the game" during the Y's eight week football season.

These boys displayed outstanding skill, work ethic and overall leadership.



HEALTHY LIVING



The Y is continuing to improve the health and well-being of the San Angelo community, by bringing families together, encouraging good health, and fostering connections through fitness, sports and fun. Through a collaborative network of health, wellness and preventative services we are able to impact more lives.

Through community partnerships with the **San Angelo Diabetes Coalition** and **Better Living for Texans**, members of the San Angelo Community were able to educate themselves through health and diabetes health seminars, learning about proper diet, exercise and diabetes prevention. All free of charge.

Due to the Covid-19 pandemic these in-person classes were cancelled and reinvented to occur virtually.

196

The Y hosted 3 local **BLOOD DRIVES** with Vitalant. With 60 donors these blood drives helped saved 196 lives!

20

In 2020 the Y's Group Fitness department held over 20 unique group fitness classes each week. After the COVID-19 pandemic 5 of those classes were offered **VIRTUALLY** via Facebook Live!



CORONAVIRUS COULDN'T STOP HALLOWEEN AT THE Y!

The sudden opposition and safety concerns related to gatherings threatened the Y's staple community event, Halloween at the Y. But through the resilience and diligence of the Y's staff and the support of area non-profits, businesses and other community leaders, Halloween at the Y offered a safe, family friendly event to the San Angelo community.

32
participating
organizations

31
volunteers from
membership, staff
& local groups

100's
of smiling faces,
cute costumes &
fun!



SOCIAL RESPONSIBILITY



Our Strength is in Community

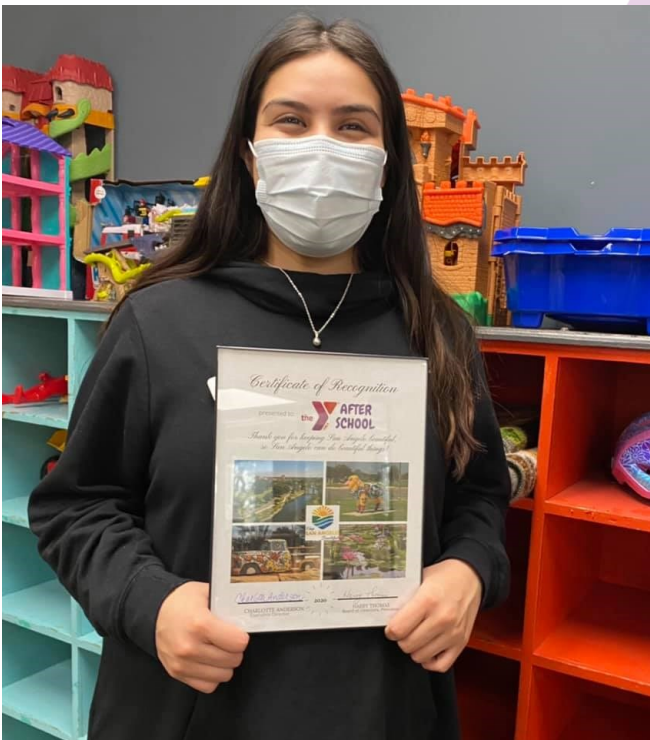
The Y is a nonprofit like no other. As a community-centered organization, we have the presence and partnerships to not just encourage, but also deliver positive change throughout our community. We listen and respond to challenges that keep individuals and the community from reaching their full potential. The Y responds with services and support that help people become self-reliant, productive and connected.

BETTER TOGETHER

The Y is a powerful organization, thanks in part to the valuable partnerships we have cultivated throughout the years. We would like to thank our partners for sharing our vision and collaborating to improve the health and well-being of people in San Angelo.

United Way of the Concho Valley
Shannon Medical Center
H-E-B
Wal-Mart
1st Community Federal Credit Union
First Baptist Church
Market Street

Toys for Tots
Angelo State Rugby
Angelo State Social Work Association
KIXY 94.7
By the Stream Media
Keep San Angelo Beautiful
Double Dave's Pizza



The Y's Preschoolers assisted in planting **3** new trees, donated to the Y by **KEEP SAN ANGELO BEAUTIFUL.**

VOLUNTEERS

MAKING A DIFFERENCE

2020 Community Recognitions

Each year, the Y recognizes volunteers, businesses or organizations who have made a significant contribution to our community. It is our pleasure to honor the following volunteers for their commitment in 2020.



Volunteer of the Year

RYAN SUITER

Volunteering his time as a youth football and basketball coach, Ryan was a coach and leader to over 20 young boys looking to engage in physical activity through sport specific activity.

Community Partnership

ATMOS ENERGY

Through the support and generosity from Atmos Energy, 2021 will bring a new hunger initiative to the City of San Angelo. The Y's Weekend Back Pack Program will help children at the CVCOG Head Start locations get the nutritious and easy-to-prepare food that they need to get enough to eat on the weekends.

This hunger initiative will provide over 300 meals to children ages 3 to 5 who are enrolled at the three CVCOG Head Start locations. Meals will be packed by Y staff and volunteers and delivered to each location every Friday.



AWARDS

PAVING THE WAY



Employee of the Year

YOUTH & FAMILY SERVICES DEPARTMENT

Dustin Estes, Lisa Sanchez, Marshall Herrin, U'Lisa Velasquez

The pandemic created obstacles for this department that would have pushed many to quit. Through resilience, teamwork, a belief in their programs and those it impacts the childcare department has leaped over those obstacles, providing services that have made our community stronger.

Rising Star

ERIC GUTIERREZ

"I've watched him grow over the years he's amazing. As long as the Y continues to give him things to do, I really think he will take those opportunities and make good on them".

- AJ Moore, Past CEO

Excellence Award

CELESTE SAUCEDA

"She is helpful, professional, smart, kind, hardworking and an overall great staff".

- Anonymous

STACY DUFFELL

"Her work ethic and attention to the work she does is like no other. She plans, organizes and follow's through with every program, task or event put in front of her. I have not seen a person with her work-ethic in the 15 years I have been employed with the Y".

- Angel Flores, CEO

Leadership Award

PATRICIA LONGORIA

"As a leader at the Y, she ensures that the staff and everyone that is involved with the YMCA acts and does what is expected. Even when she is clocked out, she helps everyone in need".

- Larissa Rivera, Operations Assistant

KIMBERLY MATA

"She is one that I constantly use as an example for my new hires. She is always willing to stay late, make phone calls, talk to parents or do whatever is needed. She will make a great assistant director and even director one day".

- Gidget Tate, Preschool Director

FINANCIAL SUMMARY



YMCA of San Angelo 2020 Operating Financials (unaudited)

The Y's meaningful work is possible thanks to a strong financial foundation. The following summary shows the impact of the pandemic on our financial position but reiterated the stability and sustainability of the YMCA.

STATEMENT OF ACTIVITIES

REVENUE AND EXPENSE All Funds

DOLLARS IN THOUSANDS - (UNAUDITED)

Revenue and Public Support

Program Income	\$1,331,690.44
Membership Fees	\$722,157.00
Grants	\$71,000.00
United Way Allocation	\$69,801.67
Annual Support Campaign	\$69,921.72
Special Events	\$12,925.00
Other	\$43,935.49
Financial Aid	(\$257,062.57)

TOTAL REVENUE & SUPPORT \$2,064,368.75

Expenses

Management	\$1,978,542.91
Program Services	\$374,350.91
National Support	\$33,190.99
TOTAL EXPENSES	\$2,386,084.81
NET FROM ALL FUNDS	(\$321,716.06)

BALANCE SHEET All Funds

DOLLARS IN THOUSANDS - (UNAUDITED)

Assets

Cash	\$326,330.00
Accounts Receivable	\$82,289.00
Property, Plant & Equipment	\$5,010,938.00
Capital Fund	\$207,939.00
Other assets	\$496,262.00
TOTAL ASSETS	\$6,123,758.00

Liabilities

Accounts Payable	\$65,274.00
Deferred Revenue	\$57,097.00
PPP Loan	\$375,813.00
Other liabilities	\$566.00
TOTAL LIABILITIES	\$498,750.00

Net Assets

Unrestricted	\$415,130.00
Restricted	\$683,763.00

TOTAL NET ASSETS \$5,625,008.00

DONORS



Our donors help keep Y programs and services available to all, regardless of their financial situation. A special thank you to all of our YMCA donors who gave out of the generosity of their hearts.

David Hodges Memorial Golf Tournament

Major Sponsor

1st Community Federal Credit Union
All American Chevrolet
Kaco Logistics
KLST-TV
McKillop Law Office
Milton & Sharalee Pierce
Twin Mountain Fence Company
West Central Wireless

Corporate Sponsor

A/B Distributing
All About Signs
Double Dave's Pizza
First Financial Bank
Mathis Law Firm
Texas Roadhouse
Trimble-Bajter Insurance
Lone Star Tele-quip Inc.

Hole Sponsors

Biggerstaff Homes
Company Printing
Dreher Company Investments
Guerrero Roofing
Julio's Corn Chips & Burritos
Guzman-Moreno A/C & Heating
Market Street
Rick DeHoyos Law Offices
Dave & Vi Srader
Sam's Club
Sutliff & Stout, PLLC
The Bank & Trust

Tee Box Sponsors

Angelo Maids
Angelo Tire & Alignment
Angelo Water Services Company
Champions Landscaping
Charley's Philly Steaks
Chilton, Wilcox & Fortenberry
City Lumber
College Hills Animal Hospital
Concho Collision & Auto Glass
Concho Valley Electric Cooperative
Dr. Jose Ayala
Elite Oil Field Services
Engine Pro Machines
Fat Boss Pub
GA Auto Glass
Richard & Vicky Garrido
Green Meadows Veterinary Hospital
Hasty Awards
Mike Sheeran
Mitchell Automotive Group
Norris 2F Property
The Peacock Group
Quality Collision
Ric Henry Auto Services
Robert Massie Funeral Home
Sonic Drive-In
State Farm - Ben Villarreal
State Farm - Tim Smith
Team Spirit
Tel-Pro
Texas State Bank
Think In A Box
Twisted Roots
Unifeye Security Systems
VGI Technology
Water Logistics

Annual Support Campaign

President's Club

Allen Price
Don Griffis
Mary E. Kent Bunyard Family Foundation
Frieda Holt - In Memory of
Bette Ashworth
Raymond Meza
Shook Trust
Steve & Pollyanna Stephens
Lisa Moore
Don Allison
Lone Star Beef
Melinda Rose
Rotary Club of San Angelo # 1919
Dr. Patrick & Lee Moore
San Angelo Area Foundation
Lee E. Moore

Patron Club

A.J. Moore
Allen Young Office Machines
Chris Taylor
Dixie Wheeler
Oran Berry III

Sponsor Club

Angelo Auto Glass
Carolyn Mason
John Cargile, III M.D.
Livestock Weekly
Mr. & Mrs. Jeffrey McCormick
Nancy Cargile
Monica Schniers
Oliver, Rainey & Wojtek, L.L.P.
Carol Duffell
Holly Lopez
Jesse Longoria Jr.

Century Club

Angel Flores
Angelo Plumbing Supply Inc.
Angelo Seamless Rain Gutter
Bill Huey
Brittney Smith - In Memory of Jadyn Phillips
Carey Sartain Painting
Cathleen Winkley
Community Pharmacy
Company Printing
Concho Valley Acoustics Inc.
Condley & Company, LLP
Dajmell Sarraff
Dennis Grafa
Dr. Chris Vanderzant
First National Bank Of Mertzon
Fuentes Cafe Downtown
Hugh Stone III
James Casarez
Janet Jackson
Kirk A. Cleere - In Memory of Frank Rose
Lee, Lee & Puckitt
Lewright Family Cosmetic Dentistry
Mitchell Automotive Group
Puckitt Drilling
Ric Henry Auto
Steve Owens
Trinidad & Blenda Garcia
Zesch & Pickett Insurance, LLP
Aubrey Wilson
Karee Wiggins
Luis Martinez IV
Maribel Rios
First State Bank of Paint Rock
Delores Courtright

Friend of Youth

Albert Flores III
Daisy Gonzales
Daniel Reyes
Diego Alvarado
Erica Moreno
Halie Hargraves
John Nelson
Larissa Rivera
Lucy De la Rosa
Megan Eades
Suzanne Rose
Sandra Lopez
Vicky Valdez
Elizabeth Valencia
In Memory of Preslee Dunaway
Kimberly Gutierrez
Mindy Cates
Monique Garcia
Patricia Longoria
Teresa Mitchell
Alma Rivera
Amanda Soto
ISA Cattle Co., Inc.
Jessica Perry
Lynne Joynton
Marcos Jimenez
Rosemary Flores
Sandra Manzanares
Sandy Dominguez
Stacey Cortez
Ailianna Cabarubio
Celia Longoria
Dustin Estes
Faith Irwin
Gracie Liendo
Kenneth Haase
Lenny Rivera
Lindsay Adams
Nicole Wirth
Pilar Henry
The Pit BBQ
Aaron Byrd
Gail Stillwell
Allen Heckaman
Amber Christensen
Brian Holik
Cashoyna Tillis
Chris Hill
Delma Guadarrama
Edward Welch
James Duffell
Jelly Non-Profit Consulting
Judy Knight
Justin Estes
Lazaro Garcia
Linda Warren
Lisa Blanco
Lisa Cantin - In Memory of
Frank W. Rose
Lizette Lopez
Makensie McCormick
Nancy Duffell
S&S Cabinet Shop Inc.
Stacy Duffell
Thessalonina Samarripa
Kristy Ishmael
Will Griffis
Anthony Vetrano
Linda Mata

Emergency Child Care For Essential Workers

Shannon Medical Center
1st Community Federal Credit Union
H-E-B
San Angelo Area Foundation
First Baptist Church

Special Events

Ethicon Inc.
H-E-B
Hidalgo's West
San Angelo Cultural Affairs
KIXY FM 94.7
Tarpley's Music
Shannon Medical Center
Pediatric Dentistry of San Angelo
Lone Star Beef
Pepsi Co.
Ruth Wallace
Sharon Hayden
Time Clock Plus
Tractor Supply
UFCW 514-T
Woodmen Life
San Angelo Lions Club Charities

Program / In-Kind Donations

Academy Sports & Outdoors
Mary E. Kent Bunyard Family Foundation
Dr. Patrick Moore
Atmos Energy
Market Street
South Elm Street Boutique
Jose Garcia @ Posh Salon
Xclusive Salon
Xpress Yourself Barber Salon
Xpose Hair Salon
Scherz Studios
Market Street





**DONORS
CAPITAL CAMPAIGN**

**MAKING
CHANGE
HAPPEN
DOESN'T WORK
UNLESS WE
TAKE
ACTION
TOGETHER.**

**THANK YOU FOR
YOUR SUPPORT
OF THE YMCA.**

1st Community Federal Credit Union
A.J Moore
Aaron Byrd
Don Allison
Angel Flores
Aubrey Wilson
Benny Holik
Brian Holik
Brown Royalties
Bryce Thieman
Chad Lupton
Chadi Richeh
Chali Mulenga
Claudia Meza
Claudia Meza
Combest Geo Science
Condley and Company, LLP
Darlene Bratton
Dean & Dean Attorneys at Law
DeeAnna Woiton
Dr. Patrick and Lee Moore
Edward Welch
Ethicon Inc.
Eugene Berger
FastFee, San Angelo YMCA
GM Welding Supply
Grafa, Dennis
Harry Nikias
Holik, Brian
Holly Gilliam
Homer Stewart
Bill Huey
James Heiman
James Skinner
Janet Jackson

Jeff & Amy McCormick
Jerry Lewis
John Hay Jr.
John Mark McLaughlin
Jose & Larissa Rivera
Kasandra Adkins
Katherine Hokanson
Kyle Combest
Larry Garvin Insurance
Lee Moore
Linda Warren
Lisa Blanco
Lynne Brooks
Mark Combest
Mary Ellen Kent Bunyard
Family Foundation
Melinda Tose
Michelle Murray
Michelle Sarraff
Mr. & Mrs. Don Allison
Patricia Copeland
Patrick Makins
Quinn Barfield
Raymond Meza
Rudolph Wallace
San Angelo Area Foundation
San Angelo Health Foundation
San Angelo Restaurant Association
Sarah Simpson
Sarai Cox
Saundra Seifert
Saundra Seifert
Scott Allison Real Estate
Shane Plymell
Sharon Hayden

Shook Trust
Tammie Robinson
Texas State Bank
Trimble-Batjer Insurance
Virginia Chase
Walmart Supercenter #600

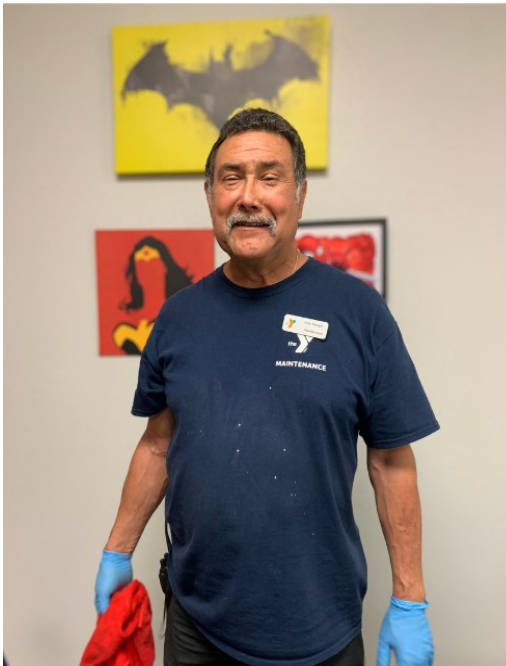
Thank you!

The Y participated in San Angelo's 24-hour online giving day on May 5, 2020 powered by the San Angelo Area Foundation. Through this event the Y was able to raise **\$25,000.00. These funds benefitted the Y's Scholarship Program.**











SAN ANGELO YMCA

353 S. Randolph St.
San Angelo, TX 76903
ymcasanangelo.org